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## Suggestions for Your New Catalog



The Bonnewitz Wholesale Gardens Van Wert, Ohio





BUREAU OF PLANT INDUSTRY
LIBRARY
U. S. DEPARTMENT OF AGRI..
WASHINGTON D. C.

Opportunity for New Business and Profit!

Here is our suggested list of approved Irises, Peonies and Oriental Poppies . . . all varieties of merit which sell well and are sure to please . . . .

and an outline of our 1928 selling plan to give you a complete cooperative service for the season of 1929.

Note illustrations in full color on inside pages of this folder which are now available for your advertising.

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#### Recommended Irises, Peonies and Oriental Poppies for your 1928 Catalog

E realize that it may be too late for some Seed Merchants and Nursery Firms to include a list of the newer Irises, Peonies and Oriental Poppies in their 1928 catalogs, but a few firms have asked for our recommendations, and we are glad to submit the following lists for the use of firms whose catalog copy is not completed, thus giving them an opportunity to add a few of the newer varieties to brighten up their lists. We will supply complete descriptions, cultural notes, and wholesale prices to any firms making selections from these recommended groups. All are varieties of merit which we can supply for 1928 delivery.

Irises of Merit

AFTERGLOW ALCAZAR \*AMBASSADEUR ANNA FARR ARCHEVEQUE ASIA AZURE CLIO CLUNY COLONEL CANDELOT DALILA DREAM

**EMPIRE** GOLD CREST **JUNIATA** KOCHI LENT A. WILLIAMSON LOHENGRIN LORD OF JUNE MME. CHOBAUT MA MIE MEDRANO \*OPERA \*‡MOTHER OF PEARL PALLIDA DALMATICA

PARC DE NEUILLY POCAHONTAS \*PROSPERO QUAKER LADY QUEEN CATERINA ROSEWAY SEMINOLE SHERWIN WRIGHT SOUV. DE MME. GAUDICHAU SUNSET SWEET LAVENDER WHITE QUEEN

Note: [\*] Illustrations in color available, see inside pages of this folder.

[‡] The enclosed circular, imprinted with your name and address makes a very effective piece of advertising and can be secured from The Auburn Printing Company, Auburn, Indiana, at a very low price.

#### Peonies of Quality

BARONESS SCHROEDER BERTRADE CHERRY HILL E. B. BROWNING ELWOOD PLEAS **ENCHANTRESSE** EUGENE VERDIER **EXQUISITE** FLOWERET OF EDEN FRANCES WILLARD **GALATHEE** GEORGIANA SHAYLOR JAMES KELWAY JUDGE BERRY KARL ROSEFIELD KELWAY'S GLORIOUS

LADY ALEXANDRA DUFF M. MARTIN CAHUZAC LA FRANCE LE CYGNE LE JOUR L' ETINCELANTE LONGFELLOW LORA DEXHEIMER LOVELINESS LUETTA PFEIFFER MABEL L. FRANKLIN MARTHA BULLOCH MARY BRAND MARIE CROUSSE MME. JULES DESSERT MME. GAUDICHAU M. JULES ELIE

MRS. EDWARD HARDING NELLIE NINA SECOR OPAL REINE HORTENSE RICHARD CARVEL SARAH BERNHARDT SOME GANOKO SOLANGE THERESE TOKIO TOURANGELLE TORPILLEUR WALTER FAXON WELCOME GUEST

#### New Oriental Poppies

**FLANDERS** KING GEORGE LORD LAMBOURNE \*LULA A. NEELEY MASTERPIECE MRS. PERRY

PROSERPINE TRILBY WURTEMBURGIA

See inside pages for illustrations in color.

# Selling Plans for 1928 Cooperative Service

E have great faith in the future of the better Peonies, Irises and Oriental Poppies, and one of our aims for the coming year is to acquaint as many firms as possible with the real beauty of the newer varieties. We anticipate the best display year we have ever experienced in 1928, and we are inviting you now to pay us a visit during the blooming season next year. Every effort will be made to make your visit worthwhile from every standpoint.

In addition to the varieties recommended on the other page, we expect to have so increased our plantings of some of the newer Irises and Peonies, that we can offer for listings in 1929, the following varieties of recognized merit.

#### New Irises for Future Listing

ALLIES
AMBER
ANNE PAGE
APHRODITE
ARLINGTON
BELISAIRE
BRUNO
B. Y. MORRISON
CARDINAL
CHASSEUR
CITRONELLA
CONCHOBAR
DUKE OF BEDFORD
DOLLY MADISON
EVADNE

GERMAINE PERTHUIS
GOLDEN PROMISE
GOLD IMPERIAL
HARRIET PRESBY
IDEAL
IMPERATOR
JACQUELINE GUILLOT
MAGNIFICA
MAJESTIC
MME. ABEL CHATENAY
MME. CECILE BOUSCANT
MME. DURRAND
MARY GIBSON
MICHELINE CHARRAIRE

MILDRED PRESBY
MLLE. SCHWARTZ
MORNING SPLENDOR
PRAIRIE GOLD
PEAU ROUGE
PIONEER
RENEE CAYEUX
ROBT. W. WALLACE
ROSALBA
SIMONNE VAISSIERE
SOUV. DE LOETITIA MICHAUD
TITAN
VALENCIA
VALERY MAYET
WEDGEWOOD

#### New Peonies for Future Listing

ALICE HARDING
\*AUGUSTE DESSERT
AMANOSODE
DESIRE
E. C. SHAW
FUYAJO
FRANKIE CURTIS
GLORIANA
ISANI GIDUI

JAMES BOYD
JEANNOT
JOHN M. GOOD
JUBILEE
LAURA DESSERT
LILLIAN GUMM
MILTON HILL
MR. L. VAN LEEUWEN
MRS. A. M. BRAND
MYRTLE GENTRY

MIKADO
PALLAS
\*PHILIPPE RIVOIRE
PHYLLIS KELWAY
PRIDE OF LANGPORT
SOUV. DE LOUIS BIGOT
TAMATBAKO
WILLIAM F. TURNER
WIESBADEN

#### Additional Color Illustrations

In addition to the color plates of Irises, Mother of Pearl, Opera, Prospero, Ambassadeur, Peonies—Auguste Dessert and Philippe Rivoire, and Oriental Poppy, Lula A. Neeley, illustrated on the inside pages of this folder, we expect to complete color plates of the following in 1928, so they will be available for your 1929 catalog: Irises, Afterglow, Dream, Kochi, Souv. de Madame Gaudichau, Sunset and Quaker Lady; Peonies, Elwood Pleas, Therese, Tourangelle and Solange. We do not promise all of them, but it is our ambition to obtain good reproductions in color of the varieties listed.

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## The BONNEWITZ WHOLESALE GARDENS, Van Wert, Ohio

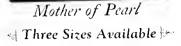
offers the use of any or all of these cuts for your new catalog

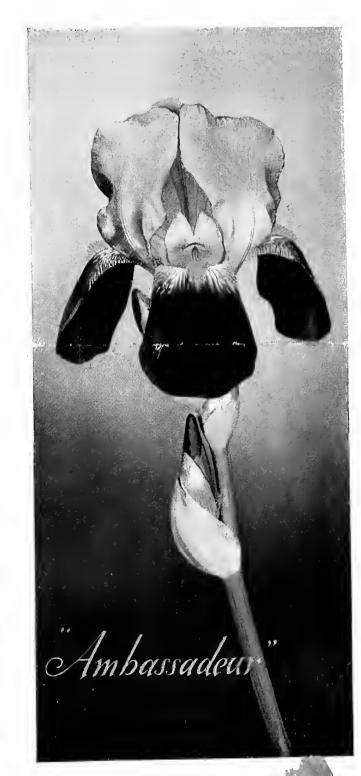




- - Two Sizes of Cuts Available & -







- Three Sizes of Cuts Available

-- Two Sizes of Cuts Available 🎏 -



The Best Dark Red Peony in the World



The Best Red Griental Poppy in the World



Mother of Pearl

If interested in having us supply stock for your orders making shipment direct to your customers, under your own labels, write for our special service plan.

## Mother of Pearl— The One Nationally Advertised Iris

WE are headquarters for this splendid Iris, the first of the newer varieties to reach a popular price. It will be featured next year as "The Best Fifty Cent Iris in the World." Include it in your 1928 Iris list, use liberally the special advertising circular we have prepared (sample enclosed) and we will furnish you roots to fill your orders. Our wholesale prices give you a nice margin of profit.

#### Wholesale Prices on Mother of Pearl for 1928

25 roots at 25c each	1000 roots at 16c each
50 roots at 23c each	2500 roots at 15c each
100 roots at 20c each	5000 roots at 14c each
500 roots at 18c each	10000 roots at 13c each

We quote the following special prices for planting size roots of Mother of Pearl, which should make good saleable rhizomes for July and August delivery. This planting stock is offered for immediate delivery, giving firms who desire to propagate their own roots, an exceptional opportunity to stock the variety at a very low investment. These special prices on planting size roots are good only until November 15th, 1927.

25	roots	at	20c	each	100	00	rootŝ	at	13½c	each	
50	roots	at	18c	each	25	00	roots	at	12c	each	
100	roots	at	17½c	each	500	00	roots	at	11c	each	
500	roots	at	15c	each	1000	00	roots	at	10c	each	